



Imagine the Possibilities

versabilitySM
resources

WHERE ABILITY MEETS OPPORTUNITY

FY21 Successes



Mission-Essential Employees

Every day during the pandemic people with disabilities went to work to support our nation's military and critical commercial customers. They loaded Navy ships, answered Air Force calls, manufactured eyeglasses, and cleaned facilities to keep everyone safe.



New Nationwide Contract for Military Sealift Command

This Administrative and Human Resources project is VersAbility's fifth nationwide contract, creating over 70 new jobs and diversifying work options for people with disabilities across the nation.



Acquisition of Hired Hands

We greatly expanded our Supported Employment services throughout the 757 by adding the skilled team of job coaches from Hired Hands to the VersAbility team.



2021 Bank of America Neighborhood Builders Awardee

\$200,000 in grant funding supports the launch of VersAbility's new Future of Work program. Through this program, VersAbility will engage regional workforce partners to better prepare people with disabilities for in-demand jobs through inclusion in training and certification programs.

A MESSAGE FROM OUR CEO

Through the resourcefulness, skill, and dedication of our team, VersAbility has continued to advance our mission and expand opportunities for people with disabilities no matter the challenges. Throughout the pandemic, we have provided vital services from early childhood to residential to employment for people with disabilities of all ages throughout Hampton Roads and beyond.

Our employees are the heart and foundation of VersAbility. Our accomplishments in FY21 are due to their efforts which allow over 1,700 children, adults, and seniors with disabilities to live, work, and thrive in our community.

People with disabilities have proven their capabilities and resilience by going to work every day during this difficult time. Yet they still represent a largely untapped talent pool. As we emerge from the pandemic strengthening our commitment to more inclusive communities, our resolve must extend to people with disabilities. Working together, we can ensure our region benefits from the full potential of all of its citizens while people of all abilities enjoy lives of opportunity and purpose.

Sincerely,

A handwritten signature in black ink that reads "Kasia Grzelkowski".

Kasia Grzelkowski | President/CEO

VERSABILITY'S FY21 BOARD MEMBERS AND LEADERSHIP

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VP of Quality and Compliance
Newport News Shipbuilding

Bob Korroch | *Vice Chair*
Partner, Williams Mullen

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University

Jackie White
Retired Partner
PBMares

Leadership



Kasia Grzelkowski
President/CEO



Tammy Robbs
Chief Financial
Officer



Renea Banks
Chief Human
Resources Officer



Reneé Rose
Chief Operating
Officer



Linda Kerns
Chief Community
Living Officer

Total Served
1,730

Children's Services
859

Government Contracts
264

Commercial Contracts
157

Program closed due to COVID-19. Outreach programs initiated.

Supported Employment
336

Residential
45

Day Support
69

Program closed due to COVID-19. Outreach programs initiated.

PROGRAMS & SERVICES

Children's Services

VersAbility's Early Prevention and Intervention for Children program assists infants and toddlers with disabilities by tailoring therapy programs so each child is prepared for success in school, work, and life. The program also educates parents on the many ways they can support their child's development.



Government Contracts

VersAbility employees with disabilities provide nationwide mission-essential services for the military every day. VersAbility's 19 contracts include loading food on ships for the Navy, global call center operations for the Air Force, manufacturing eyeglasses, custodial and food services, handling classified mail, and more.



Commercial Contracts

VersAbility provides a skilled workforce to perform a variety of contract work for business partners. This program provides employment, training, and support for those with more significant disabilities. We support regional and international companies through production, manufacturing, X-ray and paper scanning, logistics, assembly, and more.



Supported Employment

VersAbility recruits and trains qualified employees with disabilities to work directly for regional businesses. Job coaches provide ongoing training and support at no cost to the employer. Employers benefit from hiring talented, dependable, and engaged employees with low turnover.



Residential

Our ten houses in Hampton, Newport News, and York County provide safe, supportive homes for adults with disabilities. Skilled and caring staff provide support 24/7/365 while nurses and dieticians are available for both short and long-term needs.



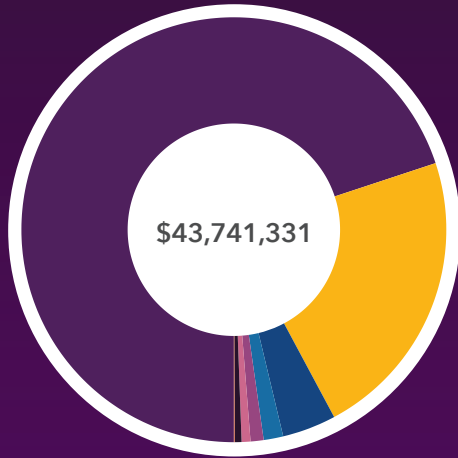
Day Support

VersAbility offers engaging activities and learning experiences for older individuals and those with more significant disabilities at sites in Newport News and Gloucester. People with disabilities benefit from a range of skill-building activities, enjoy volunteer opportunities, take part in arts and leisure programs, explore parks and museums, and participate in community events.

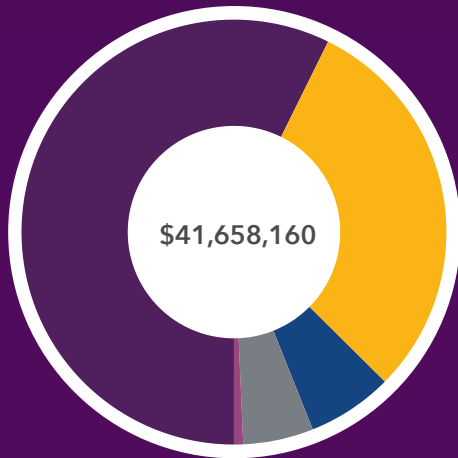


FISCAL YEAR 2021 FINANCIAL STATEMENTS

July 1, 2020 - June 30, 2021



TOTAL REVENUE



TOTAL EXPENSES

○ Government Contracts	\$30,585,575
● Medicaid	\$9,732,921
● Commercial Contracts	\$1,789,488
● Contributions, Grants and UW	\$650,911
● DARS	\$433,926
● Fees	\$294,494
● Miscellaneous Revenue	\$223,166
● Lease Income	\$30,850

Total Revenue	\$43,741,331
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○ Wages, Benefits & Employee Related	\$23,874,041
● Business/Subcontractor Expenses	\$12,548,773
● Program Expenses	\$2,715,290
● Facilities and Equipment	\$2,230,260
● Organizational Costs	\$289,796

Total Expenses	\$41,658,160
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Net Surplus (Deficit)	\$2,083,171
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GET INVOLVED



DONATE at
[versability.org/donate](https://www.versability.org/donate)



HIRE people
with disabilities



**INVITE US
TO SPEAK**
to your group



**Include VersAbility
Resources in your
ESTATE PLAN**



VOLUNTEER
and lend
your support



**Become an
ADVOCATE**



SCAN ME

For more information or to donate, contact us at
info@versability.org or 757.896.6473.

Looking for Services?

If you or someone you know needs support or would like additional information about our programs or services, please contact a VersAbility team member.

Service Inquiries

Dianne Fennell
757.896.8457
dfennell@versability.org

Early Childhood

Dianne Fennell
757.896.8457
dfennell@versability.org

Residential

Sheila Patton
757.896.8423
spatton@versability.org

Employment at VersAbility

[jobs.versability.org](https://www.versability.org/jobs.versability.org)
askhr@versability.org

Additional Information

[versability.org/contact](https://www.versability.org/contact)



*Your support changes lives,
creating opportunity
and purpose for people
with disabilities across
Hampton Roads and beyond.*



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