



versability<sup>SM</sup>  
resources

WHERE ABILITY MEETS OPPORTUNITY

## Digitization and Imaging Services

Make VersAbility your partner in  
information storage and retrieval,  
security, and compliance.





## *Custom Digitization Solutions for Your Business*

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VersAbility's team of skilled employees with disabilities is prepared to digitize your documents, eliminating the threat of loss or destruction and ensuring the quick retrieval of essential information.

We can digitize documents of all types and sizes, including X-rays, paper, blueprints, photos, and much more!

### **Benefits to your business**

- Removal of dusty files that take up space
- Accurate and professional scanning
- Data storage in your chosen format (cloud, DVD, CD, Blu-Ray, external hard drive) for easy access
- Eliminate waste of employee time spent searching for documents
- Files indexed for easy retrieval
- Pick-up and delivery of files
- HIPAA-compliant solutions

VersAbility's protected scanning area and state-of-the-art equipment ensure that confidential materials are scanned, digitized, and processed in a secure environment.

## About VersAbility's X-Ray Digitization Services

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In 2011, one of VersAbility's existing business partners, a prominent Fortune 100 manufacturing corporation specializing in aircraft engine parts, contracted with us to digitize industrial X-rays. VersAbility forged strategic partnerships to develop a unique, first-of-its-kind solution to digitize X-rays.

The end result was a software platform that incorporated automated technology to eliminate human error in calibration and a process to ensure secure chain of custody from start to finish while guaranteeing adherence to nondestructive testing (NDT) quality standards (ISO 14096 + ASTM E 1936).

VersAbility obtained ISO 9001:2008 registration for the X-ray digitization line of business in 2014. We received zero non-conformances on our initial certification as well as on our annual audits in 2015 and 2016.

**VersAbility Resources stands ready to partner with government agencies and/or commercial enterprises to provide state-of-the-art X-ray digitization services.**

**Partner Profile:**

## *Developing Customized Solutions for Business Needs*

Arconic, formerly known as Alcoa Power and Propulsion, contacted VersAbility about an ongoing business problem: management of over 12 million X-rays stored in one warehouse in the Midwest. Arconic generates an industrial X-ray for each jet engine part and turbine blade they manufacture in plants across the globe. They faced significant risk associated with storing these X-rays in one location, with threats of theft, fire, tornado, or other potential hazards.

Additionally, staff time was being wasted when circumstances required the location and retrieval of specific X-rays in their expansive warehouse. At any moment, their customers (both commercial and Department of Defense) may require access to the original X-ray film, and even the most efficient retrieval process was inevitably time-consuming, given the volume. They sought a sound digital solution to mitigate risk and drastically reduce retrieval time. In addition, once X-rays were digitized, they could be sent to a facility to reclaim the significant amounts of silver they contain.





VersAbility began work on this project in January of 2013, employing over 60 people, most of whom have disabilities, across three shifts around the clock. An additional 60 employees with disabilities helped prepare the X-rays for silver reclamation after digitization. In three years, VersAbility processed over 18 million X-rays and the project received Arconic's prestigious International Impact Award in Productivity.

In 2016, Arconic required an immediate, large-scale call-back of X-rays for analysis. The specific allotment of X-rays that needed to be located included films that had been digitized and destroyed, as well as those at VersAbility's headquarters awaiting digitization. The process worked precisely as designed: Arconic's team was able to locate the digital images of X-rays within their storage system while VersAbility staff identified X-ray films in our custody and prepared them for next-day air shipment to the customer's site. All requests were answered within three hours on a Sunday, and the 100% accuracy of the retrieval process was subsequently described as "flawless" by the customer after the task was complete.

# Put VersAbility to Work for Your Business

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## Pricing

We will develop a custom quote based on your unique needs and specifications. Our team is poised to meet your deadlines and tackle your large or small project with skill and precision.

## Our Satisfied Partners

Arconic (X-rays and documents)  
Ferguson Enterprises (personnel files)  
Old Point National Bank (loan documents)  
Spectrum (documents)  
U.S. Navy (documents)  
Virginia Peninsula Chamber of Commerce (documents)  
Zel Technologies (documents)

## Contact Us

VersAbility is ready to put our team of talented employees to work for your business. Contact us at **(757) 896-8451** or **info@versability.org**.



## Our Other Business Capabilities

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### **VersAbility Boasts a Diverse Roster of Contracts and Capabilities.**

- A proven leader in federal contracting, VersAbility manages over \$27 million in federal contracts annually
- Our Skilled Employment Specialists pair employees with disabilities with community businesses
- Individuals in our on-site employment programs perform a variety of tasks for business partners



### **Our Capabilities**

- Load and Stow Subsistence and Supplies on-board DoD ships across the globe
- Operate Official Mail Centers for the U.S. Air Force and Air Combat and Global Strike Commands
- Eyeglass Manufacturing for the Department of Defense
- Telecommunications – Switchboard Operations
- Dining Facility Services
- Integrated Facility Services (grounds, custodial, and hospital housekeeping)
- Manufacturing
- Production
- Electronics Recycling
- And much more!

## About VersAbility

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VersAbility Resources, Inc. is a 501(c)3 nonprofit organization dedicated to supporting people with disabilities. We are a comprehensive provider, serving over 1,500 people with disabilities in early childhood, day support, community living, and four diverse employment programs. With a budget of \$44 million and over 1,000 employees, we are a major business and employer.

VersAbility serves the entire Hampton Roads region, as well as the ten counties on the Middle Peninsula. We have offices in Hampton, Newport News, Gloucester, Norfolk, and Virginia Beach. We are a capable business partner, engaged in federal contracting, manufacturing, packaging, digitization, recycling, and more.



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